



Affton

JOE LODES 314.818.1564 (OFFICE) 314.852.8234 (MOBILE) Joe@LocationCRE.com

ALEX APTER

314.818.1562 (OFFICE) 314.488.5900 (MOBILE) Alex@LocationCRE.com

#### TRADE AREA OVERVIEW

While largely populated, much of South County is unincorporated. It is the most homogeneous area within St. Louis county and major communities include Kirkwood, Fenton, Lemay, Mehlville, Oakville, Affton, and Sunset Hills. The business environment in South County is as progressive as it is diverse. The South County area manufactures a wide variety of products and provides an equally varied amount of professional services. The area is served by five school districts: Lindbergh, Affton, Bayless, Hancock and Mehlville, The start of the Ozark Mountains and Ozark Plateau begin in South County and neighboring Jefferson County. Many communities have an abundance of gently rolling hills.

Jefferson Barracks began as a military post, and was active from 1826-1946. Through five major wars, including the Civil War and both World Wars, the post served varying roles, including a hospital, a supply station and most frequently, a recruiting station. Beginning in 1950, the Federal Government conveyed tracts of land to St. Louis County to operate as a historical park. Jefferson Barracks is now the site of two County Parks, a National Guard Base and a Veterans Administration Hospital. The 135-acre National Guard post is home to the Missouri Army National Guard's largest brigade. Jefferson Barracks National Cemetery, established in 1826, is an American military cemetery. As of 2011, over 183,000 people are interred there.

South County Center, located in Mehlville, was opened in 1963. The mall is anchored by Macy's, JC Penney, Dick's and Dillard's, and is comprised of over one million square feet of retail space. Ronnie's 20 Cine is located in Sappington. The multiplex theatre features an IMAX theatre and arcade. River City Casino, in Lemay, opened in 2010 on the western bank of the Mississippi River. The casino sits on 56 acres and includes 90,000 square feet of gaming space. Additionally, the casino is home to live events as varied as concerts by nationally known artists and boxing matches.

### **DEMOGRAPHICS**

	1 mile	3 miles	5 miles
POPULATION	11,580	92,892	202,840
HOUSEHOLDS	5,345	40,981	91,240
EMPLOYEES	4,075	32,457	64,222
MED HH INCOME	\$61,998	\$74,209	\$79,353

#### AREA RETAIL | RESTAURANTS











planet fitness







New Hanover

Median HH Income By Blockgroups

\$75,000 to \$100,000

\$60,000 to \$75,000

\$40,000 to \$60,000

Less than \$40,000



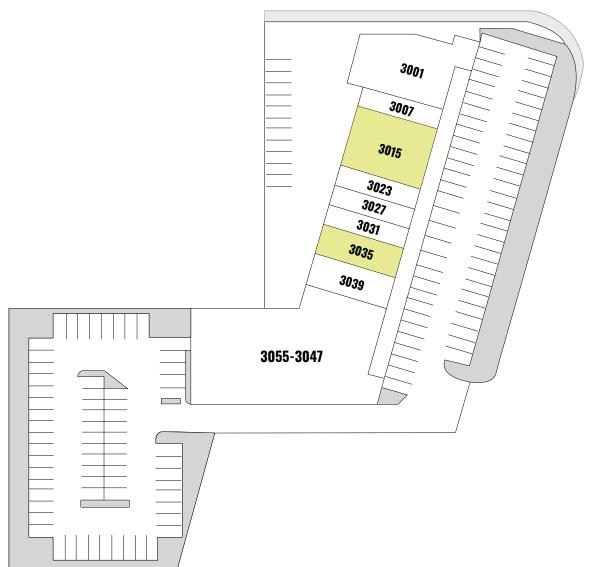
www.LocationCRE.com



J D E L D D E S 314.818.1564 (OFFICE) 314.852.8234 (MOBILE) Joe@LocationCRE.com

### ALEX APTER

314.818.1562 (OFFICE) 314.488.5900 (MOBILE) Alex@LocationCRE.com



SUITE T	TENANT	SF
3039 T 3035 A 3031 N 3027 T 3023 S 3015 A 3007 E	MCARTHUR'S BAKERY THE HUMAN REPAIR SHOP AVAILABLE (FOR LOVERS ONLY) MCARTHUR'S STORAGE THAI ORCHID SUSAN NAILS AVAILABLE EDWARD JONES BOAIN DENTAL CARE	12,162 1,620 1,500 1,040 1,040 1,040 3,168 1,170 4,011

360 VIRTUAL TOURS
A V A I L A B L E S U I T E S









J D E L D D E S 314.818.1564 (OFFICE) 314.852.8234 (MOBILE) Joe@LocationCRE.com

314.818.1562 (OFFICE) 314.488.5900 (MOBILE) Alex@LocationCRE.com

ALEX APTER



- 1,056 3,168 SF AVAILABLE
- MIXED-USE CENTER WITH MEDICAL, RETAIL, AND OFFICE
- LOCATED DIRECTLY OFF LEMAY FERRY RD WITH EXCELLENT VISIBILITY
- SURROUNDING RETAILERS INCLUDE COSTCO, HOME DEPOT, TARGET, MACY'S, MARSHALLS, FLOOR & DÉCOR, DICK'S SPORTING GOODS, PETSMART, AND
  DILLARD'S
- ASKING RENT: CALL BROKER FOR PRICING





www.LocationCRE.com



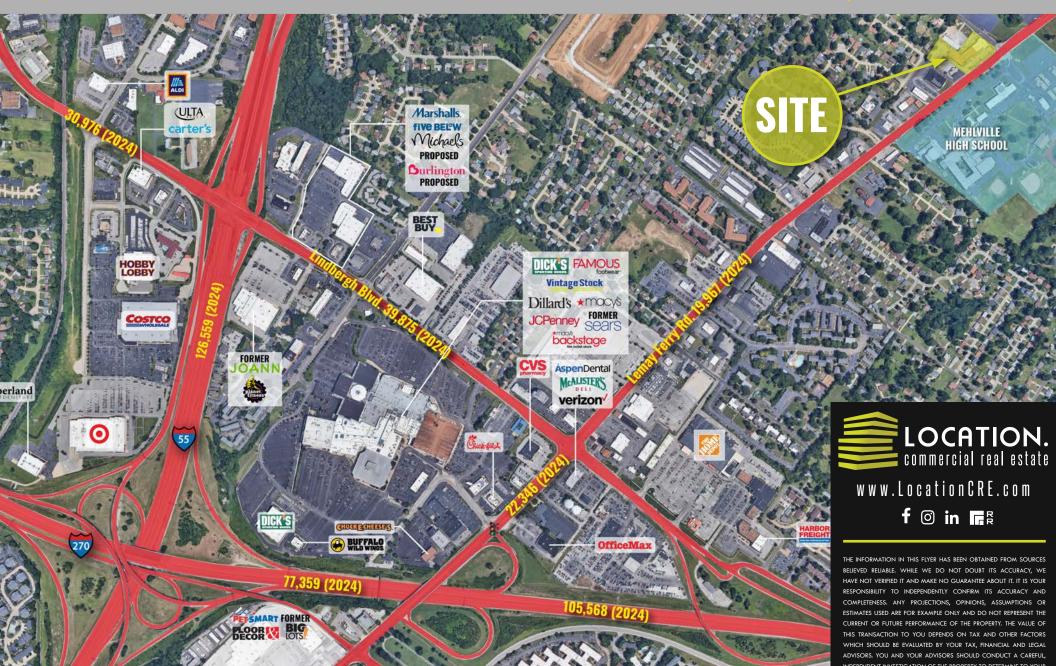
# MCARTHUR'S BAKERY PLAZA

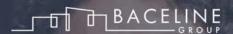
MARKET AERIAL

JOE LODES

314.818.1564 (OFFICE) 314.852.8234 (MOBILE) Joe@LocationCRE.com ALEX APTER

314.818.1562 (OFFICE) 314.488.5900 (MOBILE) Alex@LocationCRE.com





# **BACELINE LEASING**

NEIGHBORHOOD SHOPPING CENTERS CREATING COMMUNITY VALUE

At Baceline Group, we invest in communities by acquiring and managing Neighborhood Shopping Centers. These centers are home to the businesses we rely on most in our day-to-day lives. By focusing solely on this niche property type and leveraging our comprehensive management approach, we maximize value for investors, tenants, and communities alike.

Since Baceline's inception in 2003, our mission has been to unlock value in this overlooked asset class. Through the Great Recession and COVID-19, Neighborhood Shopping Centers have proven their resiliency and stability time and time again. Our tenant base is the lifeblood of our property operations and a critical component of our firm's success. As an owner of Neighborhood Shopping Centers, we have a unique opportunity to invest in programs and initiatives that make a meaningful impact on our tenants' businesses and the communities in which they serve.

## BACELINE ADVANTAGE

NEIGHBORHOOD SHOPPING CENTER EXPERTISE

INSTITUTIONAL OPERATIONS

WELL-CAPITALIZED OWNERSHIP COMMUNITY-CENTRIC APPROACH Baceline tenants receive access to exclusive, top-of-the-line business resources, convenient tools to automate their businesses, and a dedicated team to support them every step of the way.

#### TENANT PORTAL

Make Payments Online Review Charge Schedule Document & Forms Library

#### SMALL BUSINESS HUB

Digital Marketing Resources Small Business Tools & Guides Industry Best Practices

#### **DEDICATED TEAM**

Regional Team Model Routine Property Visits Mentor Match Program







IN-HOUSE PROPERTY MANAGEMENT



SUSTAINABILITY TIPS





# OUR APPROACH

Baceline takes a strategic, hands-on approach to assure the health and viability of our Neighborhood Shopping Centers. Our Leasing Team operates from deep industry experience and thoughtfully assembles a synergistic mix of businesses to enhance the shopping experience for patrons, drive foot traffic to our centers, and ultimately maximize value to our tenants.

Our portfolio of Neighborhood Shopping Centers is divided into six regions. Every region and property are assigned a Regional Property Manager, Associate Property Manager, Leasing Portfolio Manager, Lease Transaction Manager, and Property Accountant. Every Baceline tenant has a dedicated team they can count on for anything that comes up in their daily operations.

Our collective goal is to provide our tenants with comprehensive support from maintenance requests, billing inquires, lease renewal/expansion, and much more!

### MANANGEMENT REGIONS

BACELINE

FRONTIER

HEARTLAND

MIDWEST

OHIO RIVER VALLEY

SOUTHEAST

SOUTHWEST

# **OUR PORTFIOLIO AT A GLANCE**

132

35

+4.6M

+1,450

89%

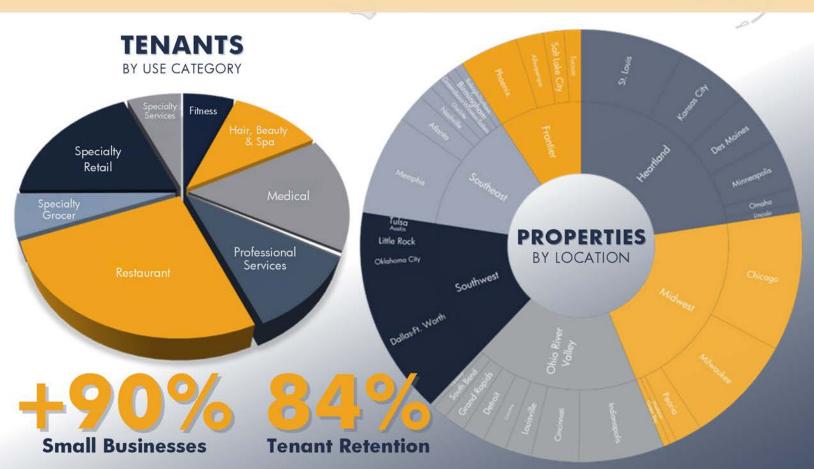
**Properties** 

Markets

Leasable Square Feet

Tenants

Occupancy Rate



## BACELINE

## PROPERTY EVENTS

Baceline tenants have a unique opportunity to take advantage of their brick and mortar businesses and host meaningful events at their physical locations. We believe that dedicating resources and supporting tenant events, particularly those held in partnership with local non-profits and municipalities, advance the vibrancy of our Neighborhood Shopping Centers and surrounding communities. This has been a long-standing, core principle of Baceline's ownership philosophy and landlord mentality.

Our seasoned Property Management team is ready and equipped to provide everything Baceline tenants need to host successful events at their property.

FAIRS & FESTIVALS

DONATION DRIVES

ENTERTAINMENT

COMMUNITY RESOURCE
PROGRAMS

### MENTOR MATCH PROGRAM

Baceline tenants have access to a network of over 10,000 certified mentors dedicated to serving business owners and entrepreneurs in over 1,500 communities across the country. Mentors have expertise in all sectors of business and over 25 languages spoken are offered. Tenants can be individually matched with a mentor in their area and specific industry for one-on-one advice absolutely FREE.

Business owners who have worked with a mentor reported the following statics...

55% INCREASED REVENUE

99%
REMAINED
IN BUSINESS

18%

AVG BUSINESS

GROWTH

# SMALL BUSINESS HUB

Baceline offers a comprehensive array of curated resources in our online Small Business Hub, including templates, guides, articles, webinars, and more. Tailored to the specific needs of businesses across various industries, our goal is to provide targeted assistance and support that aligns with the unique challenges and needs of Neighborhood Shopping Center tenants.

DIGITAL MARKETING RESOURCES

SMALL BUSINESS
STRATEGIES

BRICK & MORTAR
BUSINESSES

EDUCATIONAL PROGRAMS

& WORKSHOPS

### TENANT TESTIMONIAL

Kevin Baker, Owner of Fitness Together

The feedback that your team provided was amazing. I am still moved at how helpful and supportive everyone at Baceline has been. The action items for consideration provided are great and have good potential to be sound investments. Thank you again for brainstorming discussion and follow up suggestions. I feel very fortunate to have your team supporting our efforts.